

Bruce Laidlaw, Systems Architect, EDS Canada Inc.  
October 17, 2002

1 BRUCE LAIDLAW PRESENTATION

2 SYSTEMS ARCHITECT, EDS CANADA INC.

3 October 17, 2002

4 Strategies for Public Sector Transformation 2002

5 Thank you Ruth. Am I on? Ladies and gentlemen,  
6 it gives me great pleasure to be here today and I bring  
7 greetings from one island to another from the Sandbar,  
8 as we call it, from Prince Edward Island, to -- to  
9 Vancouver Island. Different cultures on the Islands  
10 and I love the culture on Islands.

11 I'm here to talk to you about solutions for  
12 transformation, not a surprise. Transformation. It's  
13 an exciting word. A word that carries a lot with it.  
14 This past weekend has been a point of transformation  
15 for myself and my family. My eldest son just got  
16 married and that's a transformation of a whole other  
17 kind.

18 All of you that have been involved in public  
19 sector business redesign projects probably understand  
20 what we understand as of this weekend, and -- and the  
21 words have far more meaning to me now than they  
22 probably ever did in the past. You have not lost a  
23 son, you have gained a daughter. You haven't downsized  
24 through the process, you have actually grown through  
25 the process in numbers. So as a family, as my wife and

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1 I started off having kids years ago, it was with the  
2 thought that we would have them early so that as we  
3 grew older, we would have time to ourselves and to be  
4 able to travel and do all these wonderful things, and  
5 we've discovered that, in fact, you grow even larger.  
6 I have five kids, so I'm looking at the possibility of  
7 ten shortly as well.

8         So the transformations that we -- we run into  
9 don't always represent perhaps what we thought they  
10 would.. If your business case for transformation has  
11 been based on losing staff, chances are what you've  
12 discovered at the end is that you've actually gained  
13 staff. That's been my experience over thirty years.  
14 That's not a bad thing because all of those situations  
15 allow you to grow more so without having to increase  
16 staff later. That's been our experience in  
17 transformation of that sort. Enough said about that.

18         What I'm here to talk to you about is an  
19 experience within Prince Edward Island with regard to  
20 central registries and how that has become a point of  
21 transformation for the Island, and indeed could be for  
22 anybody in that same situation, and how it has become  
23 an enabler of change as we move beyond that. And  
24 that's the slide that should have been up there all the  
25 time. I just have to get used to this. There we go.

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1           Before we actually talk about what Prince Edward  
2 Island, itself, is doing, what I want to do is look at  
3 what kinds of transformation objectives there are with  
4 regard to the technologies that we're putting in place  
5 there as well. One of the transformation objectives is  
6 to be able to shift the focus with respect to who owns  
7 data. Classical stovepipe environments, multiple  
8 programs, multiple services and delivery, everybody  
9 sees data as their data. And when you start talking  
10 about bringing information together, that creates some  
11 interesting situations. Particularly, as you bring  
12 services and programs and departments even, together,  
13 everyone still sees the data as their data. If you're  
14 merging addresses from two different systems, then the  
15 people who used to own one address, will still consider  
16 it their address to be the most accurate and up to date  
17 one, whether or not in fact it is.

18           If there's an inaccuracy in the information once  
19 the data has been brought together, then obviously that  
20 inaccuracy had to do with the other, whoever other  
21 might be, systems as well. So one of the problems with  
22 this kind of transformation that we're trying to bring  
23 about is ownership of information and what that  
24 information means. That's sort of the first step.

25           The second step is once you've sort of dealt with

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1 that issue of -- of ownership from at one level,  
2 there's a whole new level that comes into that, and  
3 that is that the information really belongs to the  
4 client. We're seeing that more and more and more as  
5 you go to privacy conferences, as you begin to see  
6 legislation start to appear in -- in terms of privacy,  
7 the information belongs to the person that that  
8 information describes more so than to departments or  
9 directorate sort of programs or to services. And so  
10 that's a shift that has to begin to occur as well.

11 Also, one of the issues is the understanding of  
12 the importance of the accuracy of data. People who  
13 perhaps didn't care so much about what it was they were  
14 putting into systems, when you start to bring it all  
15 together, now have to change their behaviour and begin  
16 to understand that there is some importance to the data  
17 they're collecting, or perhaps they shouldn't be  
18 collecting it if it's not of importance to them. And  
19 we saw that, particularly, when we start speaking of  
20 something as simple as someone's address. It's much  
21 more important to a financial assistance type of  
22 environment where cheques have to go out the door, than  
23 it is to someone coming into the emergency room having  
24 to get services. The address is the least important  
25 kind of information that they are dealing with at that

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1 point. The importance of the accuracy of the data, the  
2 importance of it, from the point of view of the worker  
3 doing the job is crucial.

4       What is a central client registry? That's what  
5 we've implemented within P.E.I. and most of the  
6 provinces have something either underway or -- or  
7 looking very hard at something in that regard.  
8 Primarily, it's a transformation enabler. A central  
9 client registry is kind of the first brick in the  
10 foundation of the systems you need if you're going to  
11 start talking about province wide delivery, if you're  
12 going to start talking about one-stop shopping for  
13 client information. It provides that foundation.

14       One of the side effects of that is the perception  
15 that the public has. The public already thinks the  
16 government has all of the information on them in one  
17 place, in general, that's what they think. They are  
18 puzzled and -- and look at you strange if you suggest  
19 that to change their address they have to go to fifty  
20 places. They already have this perception that it  
21 really ought to be in one place and that's kind of what  
22 we're starting to bring together, the fact that it is  
23 in one place. So, the spin off of that is that the  
24 confidence within the public that the government  
25 actually does in some sense, know what it's doing, gets

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1 raised as well.

2       The central client registry that we are  
3 particularly dealing with is not just the citizens or  
4 residents of the province, but includes your providers  
5 and all other types of registries that you would be  
6 concerned with as well. Central client registry gives  
7 you the ability to tie together all of your information  
8 systems with a common identifier. That enhances all  
9 sorts of things, especially if you're talking about  
10 provincial wide reporting, Stats Canada reporting. If  
11 you're in health care, when you start talking about  
12 Kyhigh (PHONETIC) reporting and other things like that.  
13 It gives you all sorts of tools in terms of audibility  
14 and in trying to enhance client services.

15       When you have more than one place where a piece of  
16 information is stored, you have two watches. And when  
17 you have two watches, unless they are exactly set the  
18 same, you never really know what time it is. That's  
19 the -- that's what a client registry does, it  
20 eliminates the second watch. It gives you a single  
21 watch, a single place to go for client demographic  
22 information. A system of record upon which you can  
23 rely. You can register a person, you can register an  
24 organization, they're there once, not multiple times.

25       One of the interesting things that a central

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1 client registry concept gives you is the ability to tie  
2 together disparate systems without necessarily having  
3 to change those systems. It allows you to use a common  
4 single identifier, in P.E.I. it's the provincial health  
5 number, as an identification of persons and residents  
6 in the province without having to necessarily change  
7 all you physical filing systems that are based on  
8 hospital numbers or on -- on driver's licence numbers,  
9 or on something else. It is a registry, it is a cross-  
10 referencing tool that allows you to move perhaps into  
11 the direction of having common identifiers across all  
12 systems, but in the process, being able to implement  
13 incrementally those things.

14 One of the issues within the Atlantic provinces,  
15 because we are so small, is the inter-provincial  
16 communication. There's a lot of government-to-  
17 government sharing of systems and information and that  
18 inter-provincial communication becomes not a trivial  
19 thing, but a simpler thing, because have registries  
20 that can speak to one another.

21 Central client registry work that -- that EDS has  
22 been involved in and somewhat the foundation of the  
23 work that we've done in Prince Edward Island just  
24 briefly is, Veterans' Affairs, Canada, a large  
25 initiative, eight-year project or so that implemented a

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1 client service delivery network that gave them across  
2 all their programs and services common information.  
3 We've done similar work in Manitoba, Newfoundland and  
4 Labrador, the unique personal identifier is a central  
5 client registry, and certainly within Prince Edward  
6 Island.

7 P.E.I. I looked in the book in the hotel this  
8 morning and Victoria has a population of three hundred  
9 and fifty thousand people. That is more than double  
10 the population of P.E.I. P.E.I. is -- is for that  
11 reason, a very interesting place to do systems work  
12 like this or to put any kind of process in place,  
13 because as a province it has all of the requirements  
14 any province has in terms of its reporting  
15 capabilities. As a deliverer of services, be those in  
16 healthcare or road maintenance or any other area, they  
17 have all the same things to do. They don't have as  
18 much road, they don't have as many people to do it for,  
19 but the processes and the systems and the -- and the  
20 things that you have to do in terms of the business,  
21 are all exactly the same. Case management in P.E.I.  
22 for financial assistance, or for childcare workers is  
23 no different than it would be in -- in B.C. So the  
24 systems have to be as complete, the systems have to be  
25 as robust. They are as here, but you can turn them



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1 around. You can do things with them much more quickly  
2 because you're -- the -- the inertia of it is much  
3 less.

4       Within Prince Edward Island they have -- they have  
5 consolidated what are in B.C. three ministries. They  
6 have within their Department of Health and Social  
7 Services, the equivalent of what you would have here  
8 for employment, for healthcare, and for child and  
9 family. So we -- we have tried to implement within one  
10 department a client registry that accommodates all of  
11 the social services context, all of the health context,  
12 and all of the human resource and employment context.  
13 That's some thirty -- well, and that's all delivered  
14 through -- through five health regions. The vision  
15 that P.E.I. Health has had is to change all of those  
16 areas, all of those, what had been previously dispersed  
17 departments, to -- to move them along to a client  
18 centric view of information, away from the traditional  
19 program silo view.

20       So what were the goals? The goals were to have a  
21 common client registry, to initially integrate their  
22 claims processing Medicare and their vital statistics  
23 systems. Those were the stepping-stones, much more  
24 will be done as time goes on. And to provide that  
25 foundation that will be the basis for all future

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1 systems work, whether that is commercial off the shelf  
2 products that are brought in that -- that are going to  
3 be required to comply with the registry, or whether  
4 they're built within the province itself.

5       The challenges to that, data ownership, as I've  
6 mentioned. Business process standardization across  
7 thirty-seven some odd programs and a hundred and some  
8 odd services. Standardizations in terms of forms,  
9 standardizations in terms of questions asked to the  
10 public, standardizations even within one service across  
11 five regions. A very difficult process. They had some  
12 four hundred different letters and forms across those  
13 five regions that we had to look at and try to  
14 consolidate, and of course, the major challenge,  
15 especially when you're dealing with something as  
16 sensitive as child protection issues, or something as  
17 broad as -- as Medicare eligibility and so on, the  
18 issues of privacy, privacy and more privacy.

19       So how did we get there? How did we deal with  
20 some one hundred odd services and the disparate  
21 program, some of those, and this slide lays it out.  
22 Consensus was the theme of the day. Listening, more  
23 consensus, more listening. There are eight hundred  
24 people within the Department of Health who will be  
25 ultimately the workers that use the systems we've put

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1 in place there. We consulted with two hundred of  
2 those. Two hundred people across the Island were  
3 involved in -- in the initial requirements, the -- the  
4 PR job of -- of explaining what it was we were doing.  
5 So the communication strategy was a key, key issue.  
6 Key issue. If those people don't have the feeling that  
7 what we're doing is important, if they don't see their  
8 role in it, then they won't support it. Indeed, this  
9 is -- this was the third attempt within Prince Edward  
10 Island to implement a client registry and we turned the  
11 key back in March and it's been running fine since.

12 Security, privacy, confidentiality. We had to  
13 deal with those issues. We particularly identified one  
14 person who was involved in child protection who had  
15 this private practice mentality, though they worked  
16 within the department, that their information that they  
17 kept on their clients was their information and,  
18 indeed, an awful lot of it is very sensitive. And  
19 under the code of ethics and the practice of that --  
20 that child care worker, there were certain requirements  
21 that, in fact, it be, in fact, just that, maintained in  
22 a privacy environment. And so, you know, it took a lot  
23 of, probably the bulk of what we did over a year and a  
24 half was to identify how privacy and confidentiality  
25 and security could be dealt with and yet still bring

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1 together data into one large database. A scary  
2 prospect for a lot of people to think that the database  
3 is there. Now technologically that's not a -- a big  
4 deal. The fact that it might have been in ten  
5 databases from the technology perspective should not  
6 have given anyone comfort. So bringing it together  
7 shouldn't have brought any more fear, but we know that  
8 the public perception is that when you bring things  
9 together in one database, that somehow that means that  
10 there's a privacy and confidentiality issue that didn't  
11 exist before. So we had to deal with all of those  
12 issues. And, of course, we had the concern with  
13 standards, being a health department, it had to deal  
14 with the Canadian Institute for Health Information and  
15 -- and so on.

16 The results of that, we did in fact succeed in  
17 putting the client registry into -- into production in  
18 March, integrated with the Medicare claims processing  
19 and vital statistic systems. It is, in fact, the  
20 foundation for ongoing work and we are doing that work  
21 now in terms of case management. And it supports open  
22 standards for health level seven, the healthcare data  
23 interchanged standard, XML and an act of application  
24 program interface standard as well.

25 Just as a demonstration of where that has allowed

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1 us to go in terms of supporting the transformation that  
2 I'll speak of next, we're now in functional testing for  
3 a full service delivery model for all of the non-acute  
4 care health information systems, supporting all of  
5 those other hundred services across all of the program  
6 areas. And it's all been enabled and made easier  
7 because of the central client registry.

8       So, to wrap this up, what kind of transformation  
9 results have they seen? Now they only implemented the  
10 central client registry in March, so March, April, May,  
11 June, July, August, September, October, five, six and  
12 that's eight months. Yes, my degree is in mathematics.  
13 That's -- in eight months there's not a whole lot of  
14 transformation you would expect to see, so I -- I went  
15 to the client and I asked them before I came, what --  
16 what his perspective of the transformation results  
17 might be. And some of them were a surprise to me  
18 because my mind set wasn't where he was at. It raised  
19 the profile of privacy, confidentiality and security of  
20 information across the department. Why was that  
21 important? Because people thought they already had  
22 good privacy and confidentiality, when anyone could --  
23 well, not anyone, where someone, some -- some  
24 authorized persons could walk into a file room, open  
25 any drawer within that file room, and look at any file

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1 within that file room, and no one would have known they  
2 had done it. Whereas now, we have a system whereby if  
3 you look at a client's notebook, a client's file,  
4 that's recorded, date and time stamped. So we actually  
5 have greater privacy and confidentiality and security  
6 around things and -- and people just didn't realize it  
7 was an issue with their current application.

8 We raised the profile across the whole department  
9 of the vision towards an electronic health record, CCR  
10 is the first step of that. So it's become a  
11 communication tool to -- to move further. It's  
12 generated a more sophisticated workforce  
13 technologically. Many of the areas within the  
14 Department of Health in Prince Edward Island did not  
15 even have a land connection. They did not have word  
16 processors, they did not have a PC on their desk at  
17 all. So we've gone that extra mile in terms of putting  
18 the network out there, getting people communicating,  
19 even beyond the technologies of central client  
20 registries and so on, they now are at least on the  
21 network and able to do those things.

22 The meaning and therefore the accuracy of the  
23 information has been enhanced as we've come to  
24 understand a standard definition of what words mean and  
25 that definition is getting propagated throughout the

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1 organization. Just go home to your own departments and  
2 ask who is a client. That debate can go on for a long  
3 time, when you identify what a client really is. So  
4 what does it mean to identify a client in a central  
5 client registry? What -- what is a client? It's  
6 amazing the extent to which words we think we  
7 understand are not, in fact, understood by the people  
8 that sit next to us, and they're doing a job that's  
9 similar to what we're doing.

10       Lastly, one of the key transformation results that  
11 we've discovered so far, and there's much more to come,  
12 is that the data is the client's data. That  
13 realization is -- is happening. People are saying less  
14 often, that's my address, for that client, or that  
15 that's what I call the client, or I don't want someone  
16 messing up my address. They're saying that much less  
17 often now. They're all beginning to realize and work  
18 together that the client belongs to -- or the data  
19 belongs to the client.

20       There are going -- there's going to be a time for  
21 questions later. You'll see Mr. Bruce Wallace, the  
22 Project Director for the ISM Project in the Department  
23 of Health. He is quite willing, as well, for anyone  
24 who has questions in terms of what P.E.I. is doing,  
25 that you could contact him. So feel free to do so, and

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1 as well as for myself. Okay. Thank you.

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3 (PRESENTATION ENDS)

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